

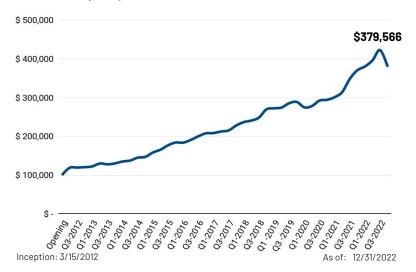
As at December 31, 2022



# **Fund Overview**

RISE Properties Trust is a private Canadian REIT specializing in the acquisition of underperforming rental communities in primary US markets. As of December 31, 2022, RISE manages approximately \$3.2B (CAD) in assets, with properties in Greater Seattle and Portland.<sup>8</sup>

### Growth of \$100,000 Invested in RISE<sup>10</sup>



### Growth of \$100,000 (CAD) Invested in Class F Units

2014 2015

Since inception<sup>3</sup>, \$100,000 (CAD) invested in Class F units would have a current market value of \$379,566 (+280%). These returns assume all distributions are reinvested.

2016

#### Class F Return<sup>11</sup>

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RISE Properties Trust (CAD)	12.96%	25.23%	12.87%	9.68%	14.67%	10.52%	1.84%	26.03%	2.33%
RISE Properties Trust (USD)	N/A	N/A	N/A	N/A	5.46%	16.06%	3.91%	25.06%	-4.59%
Compounded Returns <sup>2</sup> (%	) Month	3-M	onths	YTD	1 Year	3 Years	5 Years	Since	Inception
RISE Properties Trust (CAD	) 1.82%	-10	.23%	2.33%	2.33%	9.50%	10.73%	13	3.14%
RISE Properties Trust (USD	0.75%	-8.	.40%	-4.59%	-4.59%	7.97%	9.03%	10	0.60%

2017 2018 2019

#### Class A Return<sup>11</sup>

Compounded Returns <sup>2</sup> (%)	Month	3-Months	YTD	1 Year	3 Years	5 Years	Since Inception
RISE Properties Trust (CAD)	1.75%	-10.42%	1.56%	1.56%	8.67%	9.89%	10.53%
RISE Properties Trust (USD)	0.68%	-8.59%	-5.31%	-5.31%	7.15%	8.21%	9.80%

### **Fund Info**

Security	Class F & A Units			
Inception Date <sup>3</sup>	March 15, 2012			
Structure	Trust			
Unit Price (F & A)	\$24.4885 (CAD) \$18.0676 (USD)			
Net Asset Value <sup>7</sup>	\$497,069,671(CAD)			
Monthly Distribution (CAD) <sup>5</sup>	F: 3.59% annually A: 2.74% annually			
Investment Period	Ongoing			
Redemptions <sup>1</sup>	Monthly			
Management Fees	Class F: 1% Class A: 2%			
Carried Interest	20% of excess pretax returns above 8% per annum			
FundSERV Codes	CAD F: RBS-201 A: RBS-203			
	USD F: RBS-205 A: RBS-207			
Fund Administrator	SGGG Fund Services Inc.			
Auditor	KPMG LLP			
Legal Counsel	Clark Wilson LP			

### Management Ratios<sup>4</sup>

As at

#### September 30, 2022

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Debt to Enterprise Value	47.86%
Interest Coverage Ratio	1.66X
Liquidity	20.44%
Dividend Coverage Ratio (DCR)	0.71X
% of Fixed and Hedged Debt <sup>9</sup>	82.7%

<sup>&</sup>lt;sup>1</sup> Subject to certain restrictions. See Offering Memorandum for further information.
<sup>2</sup> Returns shown are net of fees, and assume all distributions reinvested in DRIP program

<sup>&</sup>lt;sup>3</sup>Formed Jan 24, 2012. first units sold were Class F units on ("Inception Date") March 15, 2012. Inception Date of Class A units was September 1, 2016. Inception Date of USD Class F & USD Class A units was April 1, 2017.

<sup>\*</sup>Management Ratios involve non-GAAP (general accepted accounting principles) financial measures such as Adjusted Funds From Operations and Net Asset Value. These financial measures do not have any standardized meaning prescribed by International Financial Reporting Standards (IFRS) and therefore may not be comparable to similar measures presented by other companies. See RisePropertiesTrust.com/Resources for further information on the calculation of management ratios.

<sup>&</sup>lt;sup>5</sup> USD Distributions mirror the CAD Distributions, and are converted at the FX rate on each date distributions are earned. Last months Class F (USD) Distributions were \$0.054(USD)

<sup>&</sup>lt;sup>6</sup> Puget Sound Economic Forecaster; Dick Conway and Doug Pedersen (1980-2018) and

Witten Advisors, U.S. Apartment Markets Forecast, First Quarter 2020

<sup>&</sup>lt;sup>7</sup> As of September 30, 2022

<sup>&</sup>lt;sup>8</sup> Assets under Management includes JV Interests

<sup>&</sup>lt;sup>9</sup> Includes both fixed debt and debt on which a cap has been placed with a maximum all-in rate under 5%.

<sup>&</sup>lt;sup>10</sup> Data shown is in CAD and is net of fees. This figure presented for illustration only. Past performance does not predict future risk/return profile. A return stream is not the only consideration when reviewing an investment.

<sup>&</sup>lt;sup>10</sup>We have determined increases in the value of real estate holdings using the income approach or direct comparison approach described in our significant accounting policies located in our financial statements. Some performance is driven by foreign exchange rate fluctuations.



# **Market Fundamentals**

### **Extraordinary Demand. Barriers to Growth.**

In the Pacific Northwest, both Seattle and Portland continue to see population growth with lifestyle drivers and high employment growth rate promoting strong net in-migration.

Seattle is home to Fortune 500 employers such as Amazon, Microsoft, Boeing, Costco, Google, and thriving technology, retail and manufacturing sectors. Portland is home to Intel and Nike, along with sports apparel, manufacturing and healthcare industry heavyweights.

Population growth in the Pacific Northwest has outpaced the US average over the last 40 years by approximately 60% and averaged 1.6% per year. 60%

Seattle and Portland have strong geographic barriers to growth, limiting new apartment supply, which contributes to strong real estate appreciation over time.

## Why Invest in Apartments?

Investing in apartments has offered some of the best returns and lowest volatility over the last 40 years to real estate investors. Management believes that this trend will continue, due to the extraordinary high demand for rental housing, driven by favorable demographics and high cost of home ownership.

### **Discipline**

Management focuses on conservative balance sheet metrics and professional internal disciplines to help protect unitholder investment.

### Aligned. Experienced.

Collectively, RISE properties Trust has over 100 years of experience in the rental apartment industry. Over the past 30 years we have acquired and revitalized over \$5 billion (USD) of apartments in Washington and Oregon. RISE Management team has investments in the fund of over \$45M (CAD).

# For further information please contact:

### **Investor Relations**

647-638-RISE - 8:30AM-4:30PM ET 647-649-RISE - 11:30AM-7:30PM ET InvestorRelations@**RISE**properties.ca

# Management Portfolio Summary (CAD)<sup>7</sup>

Portfolio Summary (CAD)	Properties	Units	Purchase Price	Acquisition & Capital Costs	Value as of December 31, 2022	Added Value
Total Stabilized	19	2,914	\$980,131,612	\$73,236,034	\$1,286,736,370	\$233,368,723
Total in Repositioning	19	3,858	\$1,687,514,760	\$121,940,591	\$1,825,065,800	
Portfolio Total	38	6,772	\$2,667,646,372	\$195,176,626	\$3,111,802,170	\$233,368,723

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