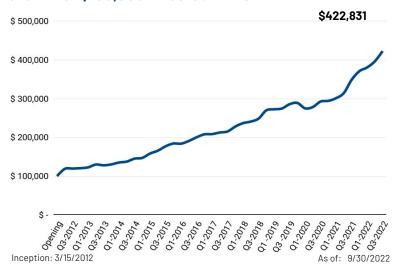




# **Fund Overview**

RISE Properties Trust is a private Canadian REIT specializing in the acquisition of underperforming rental communities in primary US markets. As of September 30, 2022, RISE manages approximately \$3.3B (CAD) in assets, with properties in Greater Seattle and Portland.<sup>8</sup>

### Growth of \$100,000 Invested in RISE<sup>10</sup>



#### Growth of \$100,000 (CAD) Invested in Class F Units

2013 2014

Since inception<sup>3</sup>, \$100,000 (CAD) invested in Class F units would have a current market value of \$422,831(+323%). These returns assume all distributions are reinvested.

2015

#### Class F Return<sup>11</sup>

Culciluul Retuilis (70)	2010	2017	2010	2010	2017	2010	2010	2020	2021
RISE Properties Trust (CAD)	8.06%	12.96%	25.23%	12.87%	9.68%	14.67%	10.52%	1.84%	26.03%
RISE Properties Trust (USD)	N/A	N/A	N/A	N/A	N/A	5.46%	16.06%	3.91%	25.06%
Compounded Returns <sup>2</sup> (%)	Monti	h 3-M	lonths	YTD	1 Year	3 Years	s 5 Years	Since I	nception
RISE Properties Trust (CAD)	3.97%	6.	64%	13.99%	21.30%	13.94%	14.45%	14.	64%
RISE Properties Trust (USD)	-1.29%	% <b>-</b> 0	.74%	4.16%	11.22%	12.30%	12.12%	12.	90%

#### Class A Return<sup>11</sup>

Compounded Returns <sup>2</sup> (%)	Month	3-Months	YTD	1 Year	3 Years	5 Years	Since Inception
RISE Properties Trust (CAD)	3.91%	6.46%	13.37%	20.40%	13.08%	13.59%	13.01%
RISE Properties Trust (USD)	-1.35%	-0.91%	3.59%	10.40%	11.46%	11.29%	12.08%

### **Fund Info**

Security	Class F & A Units				
Inception Date <sup>3</sup>	March 15, 2012				
Structure	Trust				
Unit Price (F & A)	\$27.5178 (CAD) \$19.8981 (USD)				
Net Asset Value <sup>7</sup>	\$606,309,751(CAD)				
Monthly Distribution (CAD) <sup>5</sup>	F: 3.20% annually A: 2.54% annually				
Investment Period	Ongoing				
Redemptions <sup>1</sup>	Monthly				
Management Fees	Class F: 1% Class A: 2%				
Carried Interest	20% of excess pretax returns above 8% per annum				
FundSERV Codes	CAD F: RBS-201 A: RBS-203				
	USD F: RBS-205 A: RBS-207				
Fund Administrator	SGGG Fund Services Inc.				
Auditor	KPMG LLP				
Legal Counsel	Clark Wilson LP				

## **Management Ratios**<sup>4</sup>

As at

	June 30, 2022
Debt to Enterprise Value	46.19%
Interest Coverage Ratio	1.8x
Liquidity	23.30%
Dividend Coverage Ratio (DCR)	0.79x
% of Fixed and Hedged Debt <sup>9</sup>	84.1%

<sup>&</sup>lt;sup>1</sup> Subject to certain restrictions. See Offering Memorandum for further information. <sup>2</sup> Returns shown are net of fees, and assume all distributions reinvested in DRIP program.

<sup>&</sup>lt;sup>3</sup>Formed Jan 24, 2012. first units sold were Class F units on ("Inception Date") March 15, 2012. Inception Date of Class A units was September 1, 2016. Inception Date of USD Class F & USD Class A units was April 1, 2017.

<sup>\*</sup>Management Ratios involve non-GAAP (general accepted accounting principles) financial measures such as Adjusted Funds From Operations and Net Asset Value. These financial measures do not have any standardized meaning prescribed by International Financial Reporting Standards (IFRS) and therefore may not be comparable to similar measures presented by other companies. See RisePropertiesTrust.com/Resources for further information on the calculation of management ratios.

<sup>&</sup>lt;sup>5</sup> USD Distributions mirror the CAD Distributions, and are converted at the FX rate on each date distributions are earned. Last months Class F (USD) Distributions were \$0.055(USD)

Puget Sound Economic Forecaster; Dick Conway and Doug Pedersen (1980-2018) and Witten Advisors, U.S. Apartment Markets Forecast, First Quarter 2020

<sup>&</sup>lt;sup>7</sup> As of June 30, 2022

<sup>8</sup> Assets under Management includes JV Interests

<sup>&</sup>lt;sup>9</sup> Includes both fixed debt and debt on which a cap has been placed with a maximum all-in rate under 5%.

<sup>&</sup>lt;sup>10</sup> Data shown is in CAD and is net of fees. This figure presented for illustration only. Past performance does not predict future risk/return profile. A return stream is not the only consideration when reviewing an investment.

<sup>&</sup>lt;sup>11</sup>We have determined increases in the value of real estate holdings using the income approach or direct comparison approach described in our significant accounting policies located in our financial statements.



# **Market Fundamentals**

### **Extraordinary Demand. Barriers to Growth.**

In the Pacific Northwest, both Seattle and Portland continue to see population growth with lifestyle drivers and high employment growth rate promoting strong net in-migration.

Seattle is home to Fortune 500 employers such as Amazon, Microsoft, Boeing, Costco, Google, and thriving technology, retail and manufacturing sectors. Portland is home to Intel and Nike, along with sports apparel, manufacturing and healthcare industry heavyweights.

Population growth in the Pacific Northwest has outpaced the US average over the last 40 years by approximately 60% and averaged 1.6% per year. 6%

Seattle and Portland have strong geographic barriers to growth, limiting new apartment supply, which contributes to strong real estate appreciation over time.

### Why Invest in Apartments?

Investing in apartments has offered some of the best returns and lowest volatility over the last 40 years to real estate investors. <sup>9</sup> Management believes that this trend will continue, due to the extraordinary high demand for rental housing, driven by favorable demographics.

Millennials continue to be the prominent generation supporting the rental market with 70% choosing to rent over homeownership.

### **Discipline**

Management focuses on conservative balance sheet metrics and professional internal disciplines to help protect unitholder investment. Management's investment in the fund is \$68 Million (CAD).

### Aligned. Experienced.

Collectively, RISE properties Trust has over 100 years of experience in the rental apartment industry. Over the past 30 years we have acquired and revitalized over \$5 billion (USD) of apartments in Washington and Oregon. RISE Management team has investments in the fund of approximately \$68 Million (CAD).

# For further information please contact:

Investor Relations 250.880.5358

nvestorRelations@RISEproperties.ca

# Management Portfolio Summary (CAD)<sup>7</sup>

Portfolio Summary (CAD)	Properties	Units	Purchase Price	Acquisition & Capital Costs	Value as of September 30, 2022	Added Value
Total Stabilized	15	2,266	\$753,728,902	\$55,086,660	\$1,111,003,271	\$302,187,710
Total in Repositioning	23	4,506	\$1,969,220,823	\$129,930,009	\$2,223,495,765	
Portfolio Total	38	6,772	\$2,722,949,725	\$185,016,669	\$3,334,499,036	\$302,187,710

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